



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**January 11, 2017**

**BID TITLE & REFERENCE:**  
**Fruits & Vegetables – Frozen, Canned & Packaged, Bid #170902**

**DESCRIPTION OF PURCHASE:**

An annual purchasing agreement to provide canned, frozen, and packaged fruits and vegetables as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Thirty-two (32) items were bid and twenty-nine (29) items are awarded. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2017 through February 28, 2018.

**REQUESTED BY:**

Food Services

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
Ben E. Keith Co., Elba, AL	4	\$ 244,290.00
Churchfield Trading, Santa Ynez, CA	4	299,960.00
National Food Group, Inc., Novi, MI	1	132,480.00
Red Gold, Elwood, IN	2	3,162.50
Robbins Sales Co., Syosset, NY	3	184,160.00
Roses Delight, West Park, FL	6	287,585.00
Sysco Gulf Coast, Geneva, AL	1	16,720.00
Tools For Schools, Emmett, ID	2	78,840.00
US Foods-Montgomery, Montgomery, AL	6	193,858.18

**AMOUNT OF PURCHASE:**

\$1,441,055.68 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Bids Received: 11

**DATE AND TIME POSTED:**

January 11, 2017, 3:00pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

DATE: January 10, 2017

Awarded Items are highlighted

BID NBR: 170902

BID TITLE: Fruit & Vegetables - Frozen, Canned, and Packaged

Where two prices are shown, the bottom price is the bid case/pack size

Top price is unit or portion price needed to determine low cost because of vendor differences in case count

ITEM	Applesauce	Applesauce, Individual	Apple Slices Unswt, Canned	Mandarin Oranges
Quantity:	2,500 cs 0501030	4,000 cs 0513210	1,000 cs New Item	3,000 cs 0501080
ITEM NUMBER	1	2	3	4
Asian Food Solutions				
Oviedo, FL	No Bid	No Bid	No Bid	No Bid
Ben E. Keith		0.225 ay		3.68 ay
Cantonment, FL	No Bid	16.24	No Bid	22.05 i
Butler Foods - Pensacola	5.48			
Cantonment, FL	32.86	28.82	No Bid	No Bid
Churchfield Trading	3.135 d			3.42 au
Santa Ynez, CA -	18.81	No Bid	No Bid	20.52 d
Churchfield Trading	3.135			3.57 i
Santa Ynez, CA - Bid#2	18.81	No Bid	No Bid	21.44 d
National Food Group	3.42 m	0.255 m		3.66 m
Novi, MI	20.50	24.48	No Bid	21.95 i
Red Gold				
Elwood, IN	No Bid	No Bid	No Bid	No Bid
Robbins Sales	3.30			4.11 i
Syosset, NY	19.78	No Bid	No Bid	24.68
Roses Delight	3.15 au		4.0600 au	3.67 au
West Park, FL	18.88	24.35	24.35	22.04
Sysco Gulf Coast	6.25 a		8.00 au	6.90 i
Geneva, AL	36.15	No Bid	48.00	41.45
Tools For Schools	4.08 a	0.23 au	5.93 au	4.14 tl
Emmert, ID	24.50	22.08	35.57	24.83 au
US Foods	5.34	0.276 ay	7.080 ay	6.155 au
Montgomery, AL	32.08	26.56	42.50	36.93

ITEM Quantity:	Cranberry Sauce 100 0501090	cs	Fruit Mixed 3,000 0501100	cs	Fruit Cup Mixed 4,000 0505270	cs	Fruit Cup Variety Flavors 4,000 New Item	cs	Peaches, Diced 2,000 0501150	cs
ITEM NUMBER	5		6		7		8		9	
Asian Food Solutions										
Oviedo, FL	No Bid		No Bid		No Bid		No Bid		No Bid	
Ben E. Keith			4.54	au	0.495	m			4.72	ay
Cantonment, FL	No Bid		27.24	i	17.82		No Bid		28.30	i
Butler Foods - Pensacola			7.60							
Cantonment, FL	43.32		45.57		No Bid		No Bid		No Bid	
Churchfield Trading										
Santa Ynez, CA -	No Bid		No Bid		No Bid		No Bid		No Bid	
National Food Group					0.46	au	.46/.49			
							<b>33.12(ay)</b>			
							33.12(au)/			
							35.00(au,i)/			
							35.00 (au,i)			
Novi, MI	No Bid		No Bid		33.12				No Bid	
Red Gold										
Elwood, IN	No Bid		No Bid		No Bid		No Bid		No Bid	
Robbins Sales			7.4800						7.65	
Syosset, NY	No Bid		44.88		No Bid		No Bid		45.88	
Roses Delight			5.42		1.22			au	4.840	au
West Park, FL	37.15		32.50		44.07		28.05		29.05	
Sysco Gulf Coast	7.51666		8.7167		0.50				8.66	a
Geneva, AL	45.10		52.30		18.00		No Bid		52.00	
Tools For Schools			6.99	m			.451/.485	au	6.66/7.16	m,au
Emmert, ID	No Bid		41.95		No Bid		32.50 / 34.99	m,i	39.98 / 42.95	tl
US Foods	6.19				0.528					
Montgomery, AL	37.19		No Bid		19.04		No Bid		No Bid	

ITEM Quantity:	Pears, Diced 3,000 0501160	cs	Pineapple Tidbits 3,500 0501170	cs	Fruit Puree Bulk 300 New Item	pl
ITEM NUMBER	10		11		12 - DELETE	
Asian Food Solutions						
Oviedo, FL	No Bid		No Bid		No Bid	
Ben E. Keith	4.02	ay	4.45	i		
Cantonment, FL	24.14	i	26.69	ay	No Bid	
Butler Foods - Pensacola	7.180					
Cantonment, FL	43.08		No Bid		No Bid	
Churchfield Trading	5.35		4.39			
Santa Ynez, CA - Bid#1	32.13	d	26.35	i,d	No Bid	
Churchfield Trading			5.13	i,d		
Santa Ynez, CA - Bid#2	No Bid		30.78		No Bid	
Churchfield Trading			5.04	au		
Santa Ynez, CA - Bid#3	No Bid		30.29	i,d	No Bid	
National Food Group						
Novi, MI	No Bid		No Bid		No Bid	
Red Gold						
Elwood, IN	No Bid		No Bid		No Bid	
Robbins Sales	7.81		5.25	i		
Syosset, NY	46.88		31.50		No Bid	
Roses Delight	7.07		5.34			
West Park, FL	42.440		32.05		No Bid	
Sysco Gulf Coast	8.20833	au	5.60			
Geneva, AL	49.25		33.60		No Bid	
Tools For Schools	6.93/7.16	m	5.32	m		
Emmert, ID	41.56 / 42.95	au	31.93	au	No Bid	
US Foods			5.595	i		
Montgomery, AL	No Bid		33.57		No Bid	

ITEM Quantity:	Beans, Vegetarian 1,500 0502011	cs	Beans, Green 3,000 0502020	cs	Beans, Refried 1,000 0502060	cs	Beans, Blk Canned 500 0502070	cs	Beans, Green Lima 400 0514291	cs
ITEM NUMBER	13		14		15		16		17	
Asian Food Solutions										
Oviedo, FL	No Bid		No Bid		No Bid		No Bid		No Bid	
Ben E. Keith			3.38	au	4.310				1.148	au
Cantonment, FL	No Bid		20.30		25.88		No Bid		34.44	
Butler Foods - Pensacola	4.89	au	4.950	au	4.88		4.88			
Cantonment, FL	29.36		29.72		29.26		29.26		No Bid	
Churchfield Trading										
Santa Ynez, CA -	No Bid		No Bid		No Bid		No Bid		No Bid	
National Food Group			3.440	au						
Novi, MI	No Bid		20.65		No Bid		No Bid		No Bid	
Red Gold										
Elwood, IN	No Bid		No Bid		No Bid		No Bid		No Bid	
Robbins Sales	3.31		3.48							
Syosset, NY	19.84		20.88		No Bid		No Bid		No Bid	
Roses Delight	4.190		4.13	au	4.18		4.50			au
West Park, FL	25.12		24.80		25.05		26.99		33.44	
Sysco Gulf Coast	5.872	au	5.7083				4.875	au	1.3934	
Geneva, AL	35.25		34.25		No Bid		29.25		41.80	
Tools For Schools										
Emmert, ID	No Bid		No Bid		No Bid		No Bid		No Bid	
US Foods	4.015	au	3.565	au	4.33		3.62			
Montgomery, AL	24.09		21.39		25.99		21.73		No Bid	

ITEM Quantity:	Sweet Potatoes Canned 200 0502280	cs	Sweet Potatoes Mashed 1,600 0513210	cs	Sweet Potato Fries, CC 3,000 New Item	cs	Potatoes, Instant Flavored 1,800 0502300	cs	Potatoes, Roasted Baby Yellow 3,000 New Item	cs
ITEM NUMBER	18		19		20		21		22	
Asian Food Solutions										
Oviedo, FL	No Bid		No Bid		No Bid		No Bid		No Bid	
Ben E. Keith					1.49	ay				
Cantonment, FL	No Bid		No Bid		22.31		No Bid		No Bid	
Butler Foods - Pensacola										
Cantonment, FL	No Bid		No Bid		No Bid		65.38		No Bid	
Churchfield Trading					1.47	d				
Santa Ynez, CA -	No Bid		No Bid		22.03	au	No Bid		No Bid	
National Food Group										
Novi, MI	No Bid		No Bid		No Bid		No Bid		No Bid	
Red Gold										
Elwood, IN	No Bid		No Bid		No Bid		No Bid		No Bid	
Robbins Sales										
Syosset, NY	No Bid		No Bid		No Bid		No Bid		No Bid	
Roses Delight	5.66		1.20		2.58	ay				
West Park, FL	33.95		38.25		38.75		51.85		38.05	
Sysco Gulf Coast	6.4583		2.37	au	2.33	au			2.4666	
Geneva, AL	38.75		49.75		35.00		No Bid		37.00	
Tools For Schools										
Emmert, ID	No Bid		No Bid		No Bid		No Bid		No Bid	
US Foods	5.558	au	1.44	au	1.54	au	0.07		0.318	
Montgomery, AL	33.35		34.63		23.10		66.76		25.44	

ITEM Quantity:	Potatoes, Roasted, Red 2,400 cs 0514350	Potato Wedges Curly 3,000 cs New Item	Tomatoes 100 cs 0502360	Tomato Paste 50 cs 0502370	Tomato Sauce 50 cs 0502380
ITEM NUMBER	23	24 - DELETE	25	26	27 -DELETE
Asian Food Solutions					
Oviedo, FL	No Bid	No Bid	No Bid	No Bid	No Bid
Ben E. Keith	1.373	1.08 au			
Cantonment, FL	21.97	25.83	No Bid	No Bid	No Bid
Butler Foods - Pensacola	1.93				
Cantonment, FL	30.88	No Bid	No Bid	No Bid	No Bid
Churchfield Trading			2.55 au	5.03 au	2.71 au
Santa Ynez, CA -	No Bid	No Bid	15.33 d	30.22 d	16.30 d
National Food Group					
Novi, MI	No Bid	No Bid	No Bid	No Bid	No Bid
Red Gold			2.72	5.10	3.04 au
Elwood, IN	No Bid	No Bid	16.33	30.59	18.23
Robbins Sales					
Syosset, NY	No Bid	No Bid	No Bid	No Bid	No Bid
Roses Delight	2.05		5.63 au	5.08 au	4.99 au
West Park, FL	32.84	34.30	33.78	30.49	29.95
Sysco Gulf Coast	2.1875	1.4583 au	3.875	5.675	4.0416 au
Geneva, AL	35.00	35.00	23.25	34.05	24.25
Tools For Schools					
Emmert, ID	No Bid	No Bid	No Bid	No Bid	No Bid
US Foods	1.33	1.06 au	3.88 au	5.69	
Montgomery, AL	21.33	25.46	23.33	34.16	No Bid

ITEM Quantity:	Broccoli Cuts 2,000 cs 0514040,0514041	Chili Canned w/Beans 2,000 cs 0512060	Carrots, Sliced 1,800 cs 0514101	Corn, Whole Kernel 3,000 cs 0514122	Turnip Greens 500 cs 0514140,0514141
ITEM NUMBER	28	29	30	31	32
Asian Food Solutions			1.00 m	1.15 m	
Oviedo, FL	No Bid	No Bid	20.00	23.00	No Bid
Asian Food Solutions			1.00 m	1.15 m	
Oviedo, FL	No Bid	No Bid	18.40 ap	21.40 ap	No Bid
Ben E. Keith	1.028 m			0.823 au	0.806 au
Cantonment, FL	20.56	No Bid	No Bid	16.46	29.02
Butler Foods - Pensacola	1.26		1.13		
Cantonment, FL	30.12	No Bid	27.18	No Bid	No Bid
Churchfield Trading					
Santa Ynez, CA -	No Bid	No Bid	No Bid	No Bid	No Bid
National Food Group					
Novi, MI	No Bid	No Bid	No Bid	No Bid	No Bid
Red Gold					
Elwood, IN	No Bid	No Bid	No Bid	No Bid	No Bid
Robbins Sales					
Syosset, NY	No Bid	No Bid	No Bid	No Bid	No Bid
Roses Delight		9.99 au			0.80 au
West Park, FL	28.99	59.95	29.84	16.30	28.95
Sysco Gulf Coast	1.0333	9.00	0.9175	1.075	1.10972 au
Geneva, AL	31.00	54.00	18.35	32.25	39.95
Tools For Schools	0.883 au		0.79 ay	0.84	0.94 au
Emmert, ID	17.66	No Bid	15.80	16.80	33.84
US Foods	1.148	8.915	0.8815	0.856	1.124
Montgomery, AL	22.96	53.49	17.63	17.12	20.24

NA= Not Applicable  
m = Minimum Bid by Vendor  
a = Alternate product bid.  
au = Alternate product bid. Product not approved in taste test, or no sample was sent by bidder, or non-domestic product.  
ay = Product was approved in Taste Test  
m = Bidder bid minimum ship quantities  
mu = Minimum ship quantity bid is not acceptable for that item  
ap=Alternate pricing  
d=14-21 days delivery lead time  
i=imported product  
tl=Can be combined with other product for truckload pricing

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director  
Purchasing Department